USM316 - Business Law and Contract Management

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Code : USM316

Unité spécifique de type cours

4 crédits

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Présentation

Objectifs pédagogiques

The objective of this course is to give students an understanding of:
• The regulatory framework of international business
• Issues associated with international contracts in general (e.g., international sales and licensing agreements)
• The resolution of international commercial disputes
• The protection of intellectual property
• The role of legal professionals in international business
• Current developments in international trade, investment, and commercial law

Programme

Contenu

1 Introduction to International Business Law:

What is it and why should we care?

The Major Legal Systems in the World

Market Access Strategies from a Legal Perspective

2 Regulatory Environment of International Trade and Commerce

WTO

EU

Other Regional Trade Organizations

BITs and Other Investment Agreements

UNCITRAL, UNIDROIT, The Hague Conference

3 Basic Contract Principles

The Elements of a Contract

Performance, Breach of Contract and Damages

UNIDROIT Principles of Commercial Contracts

4 International Sales Law:

International Sales Agreements

The CISG

5 International Trade Terms and Documents

Incoterms/Transportation

Letters of Credit

6 Intellectual Property Rights & Licensing Agreements:

Types of Intellectual Property

Licensing Agreements

7 What Happens When Things Don’t Go As Planned?:

International Commercial Dispute Resolution

International Arbitration

International Litigation

ADR

Forum Selection and Choice of Law Clauses

8 Anti-Corruption Legislation

Basic Principles

OECD Convention

Extra-territorial application of Domestic Legislation

Modalités de validation

- Contrôle continu
- Projet(s)
- Examen final

Description des modalités de validation

End of course group presentations
In class individual evaluations
Class individual participation: penalty if no participation